

THE CLIENT

This client is the world's oldest legal firm, advising national and multinational corporations, financial institutions and governments.

With offices in over 150 countries and employing 2,800 lawyers, the client successfully navigates complex economic and political challenges worldwide.

THE CHALLENGE

The client was facing challenges within their change function, change stacks were increasing and recent GDPR regulatory changes highlighted their lack of sufficient change resource.

Not only were they facing challenges around numbers of people to deliver change, they didn't have a formal structure for change, managing previous projects on a smaller scale.

They were looking for ways they could bring in capability to support their change ambitions.

OUR APPROACH

The solution was to introduce our analysts within a variety of disciplines to support the modernisation of change functions and build out their capability and increase efficiency.

Initially Grayce introduced two project managers to support two specific projects involving the restructure of different regions and streamlining operations processes and procedures. This had significant impact on the client, instantly improving the organisational structure and ways of working.

We welcomed three more analysts into the client, working on GDPR compliance projects that were ongoing until the deadline. As they were going to be advising their clients on GDPR, failure to comply would not only result in large fines, but it would also have repercussions on their reputation.

We were able to provide PMO support as well as Business Analysts and Project Managers for this key programme, showing the range change management disciplines Grayce supports.

THE RESULT

The client has gained bright, savvy young people who are capable and driven to ensure quality outcomes, within exacting project deadlines. Since introducing Grayce analysts into their organisation, the client has improved the capability and efficiency of their change functions giving them insight and a new perspective on business change and transformation, and the art of the possible.

The relationship between Grayce and the client has grown, with five analysts working on key projects within the business within 12 months of partnership.

We are looking to grow the relationship with scope to increase the number of analysts and support innovative business developments.